

# Position: Sales Agent - Value-Added Reseller

## Territories available:

- US States and Cities
- Canadian Provinces and Territories
- Latin America
- Other countries

**Opportunity:** Become a Tribologik agent in your country or territory and increase your revenues and profits significantly by selling Tribologik® our fuel analysis (Diesel, Jet Fuel, Avgas, Gasoline) and oil testing services to companies operating in sectors related to Fuel and Oil Distribution, Fuel Polishing, Fuel Tank Cleaning, Power Generation, Industrial Maintenance, Condition Monitoring, etc.

## Your profile:

- You are a distributor or a sales agent in one or more of the following domains:
  - Diesel, Jet Fuel, Avgas, Gasoline, Fuel Polishing, Fuel Tank Cleaning, etc.
  - Aviation, Marine, Road, Rail, Power Generation, Refrigeration equipment, operation and maintenance.
  - Industrial maintenance, Lubrication, Oil & Gas, Filtration, Pulp and Paper, Mining, Steel Mills, etc.
- You are ambitious, self-disciplined, highly organized, enjoy people, like challenges and you are known as a closer.
- You take ownership and create solutions.
- You have excellent negotiation skills.
- You possess a natural mechanical aptitude
- You have exceptional verbal communication skills, and are very effective with presentations to individuals on the telephone, using webinars and in person

## Your role:

- Sell Tribologik® fuel and oil analysis services and other services such as training, consulting, oil sampling, etc.
- Develop and execute strategies to achieve revenue goals that reflect an understanding of market conditions and trends.
- Make presentations to technical customer staff and provide a complete overview of our oil analysis services.

## Our offer:

- Commission corresponding to a fixed percentage of the Total sales volume
- Training and support from our technical staff.
- Work from your actual office or home office.

## Contact:

- Send CV by e-mail to [info@tribologik.com](mailto:info@tribologik.com)
- No phone calls.